


PERSONAL INFORMATION

Marius Daraban

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Date of birth 27 May 1974

WORK EXPERIENCE

-
- 10/2015–Present **Cadru didactic asociat**
Universitatea Lucian Blaga Sibiu
Coordonarea si sustinerea seminarilor de Economie Europeana, Macroeconomie
- 06/2014–Present **Director and chief executive**
TopCFO SRL
- 06/2011–05/2014 **Chief Financial Officer**
Electroputere SA
- 04/2005–06/2011 **Chief Financial Officer and Managing Director**
Siemens Simea Sibiu SRL
- 11/2002–04/2005 **HR Manager**
Billa Romania
- 01/2001–11/2002 **Finance Manager**
Alukoeningstahl SRL
- 01/1999–12/2000 **Finance Controller**
Orange Romania
- 07/1998–12/1998 **Business Controller**
Siemens Tehnica Medicala
- 03/1997–12/1997 **Head Assistant**
Gopa Consultants, Bucuresti (Romania)

EDUCATION AND TRAINING

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- 10/2015–09/2018 **Doctorat - Economie**
Universitatea Lucian Blaga Sibiu
- 10/1994–09/1998 **Diploma Licenta - Economist**
Academia de Studii Economice Bucuresti

10/2008–09/2009 **Senior Business Administrator**
Steinbeis Hochschule, Berlin (Germany)

10/2007–09/2008 **Junior Business Administrator**
Steinbeis Hochschule, Berlin (Germany)

PERSONAL SKILLS

Mother tongue(s) Romanian

Foreign language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
German	C2	C2	C2	C2	C2
English	C2	C2	C2	C2	C2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

Communication skills ■ excellent communication and presentation skills gained through my experience as a senior corporate executive and business consultant

Organisational / managerial skills ■ excellent organizational skills gained by managing small, dynamic organizations and big and complex businesses
■ effective management and leadership of small (5-25 people) and big teams (100 + people)

Job-related skills ■ Able to achieve company goals regarding financial, administrative and management aspects while maintaining quality, decrease costs, and use efficiently the available resources
■ Successful in creating and implementing strategic and operational plans, setting and administering budgets, and developing the processes to meet short and long term objectives
■ Experienced in business management, reporting and controlling; providing useful business information to the company board / HQ
■ Experienced in startups, Greenfield investments and business turnaround/restructuring
■ Overseeing operations to ensure company requirements are met within established budget and framework
■ business process design and management as per requests of clients , shareholders and HQ requirements
■ People Management

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Digital skills - Self-assessment grid

- very good command of MS Office suite
- data base design and deployment (MS Access and MS SQL)
- reporting services and business intelligence software (MS SQL Reporting Services, Tableau Software, PowerBI, etc)
- VBA and Visual Basic programming

- Hardware and Networking

Driving licence B