

Sebastian-Ilie Dragoe

Date of birth: 26/07/1991 | **Nationality:** Romanian | **Gender:** Male | (+40) 0755041172 | dragoesebastian@yahoo.com |

<https://www.facebook.com/> | Other: dragoesebastian | Campului nr 1890, 557200, Rasinari, Romania

About me: I would like to be a Business Research Analyst. In the doctoral thesis I have researched the main indicators of economic crises. Being pushed outside of my comfort zone is what I have enjoyed most about research.

● WORK EXPERIENCE

08/2019 – CURRENT – Sibiu, Romania

LOGISTICIAN (SALES PLANNER) – SC MARQUARDT SCHALTSYSTEME SCS

- production planning
- communication with customers
- prioritise production
- optimize the stock level
- maintain Material Master Data
- issue delivery notes

01/2018 – 08/2019

LOGISTICIAN – HARTING ROMANIA SCS

- production planning
- firming customer's orders
- release production orders
- prioritise production orders
- generate purchase orders
- optimize the stock level
- resolve problems and issues from stock shortages and take appropriate and timely action
- maintain Material Master Data
- issue delivery notes

Sibiu, Romania

07/2015 – 01/2018

ECONOMIST – VISMA SERVICES

- cost allocation
- primary accounting
- Reconciliations (bank, AR, AP, GL, VAT)

● EDUCATION AND TRAINING

10/2017 – CURRENT – Sibiu, Romania

PHD IN FINANCE – Lucian Blaga University of Sibiu

The main subject of my thesis is economic crises forecasting.

2013 – 2015 – Sibiu, Romania

MASTER DEGREE – Lucian Blaga University of Sibiu, Faculty of Economic Sciences, Banking specialization

2010 – 2013 – Sibiu, Romania

BACHELOR DEGREE - ECONOMIST DIPLOMA – Lucian Blaga University of Sibiu, Faculty of Economic Sciences, Finance and Banking specialization

2006 – 2010 – Sibiu, Romania

HIGH-SCHOOL DIPLOMA – Colegiul National Gheorghe Lazar

● LANGUAGE SKILLS

Mother tongue(s): ROMANIAN

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B2	B2	B2	B2	B2
FRENCH	B1	B2	B1	B1	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● ORGANISATIONAL SKILLS

Organisational skills

organizational capacity

● COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

Good communication skills, team spirit

● JOB-RELATED SKILLS

Job-related skills

Comfortable with Eviews
Beginner in RapidMiner
Proficient in MS Excel

I know how to:

- optimize stocks (establish safety stocks)
- estimate simple and multiple regressions (Linear, Stepwise, Logistic, PROBIT and with regularization)
- test normality (Jarque-Bera) and stationarity (ADF, PP, KPSS)
- estimate Vector Autoregression model
- estimate Value at Risk
- calculate Pearson correlation, cross correlations and autocorrelations
- apply trends:Hodrick-Prescott filter (one-sided and two-sided)
- apply ARCH-GARCH family of models