

UNIVERSITATEA „LUCIAN BLAGA” DIN SIBIU

INSTITUTUL DE ORGANIZARE A STUDIILOR DOCTORALE ȘI POSTDOCTORALE

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Domeniul de abilitare: Economie



LISTA LUCRĂRILOR ȘTIINȚIFICE

A. Lucrări publicate în reviste indexate Web of Science, cu factor de impact și AIS peste 0,15

1. Donaldson, W. J., & Păuceanu, A. M. (2017). Marketing challenges for South African public sector business incubator. *Journal of Competitiveness*, 9(4), 19; 10.7441/joc.2017.04.02; ISSN 1804-171X; WOS:000423063700002
2. Păuceanu, A. M., Văduva, S., & Nedelcuț, A. C. (2023). Social Commerce in Europe: A Literature Review and Implications for Researchers, Practitioners, and Policymakers. *Journal of Theoretical and Applied Electronic Commerce Research*, 18(3), 1283-1300; <https://doi.org/10.3390/jtaer18030065>.
3. Păuceanu, A. M., Alpenidze, O., Edu, T., & Zaharia, R. M. (2018). What determinants influence students to start their own business? Empirical evidence from United Arab Emirates universities. *Sustainability*, 11(1), 92. 10.3390/su11010092, WOS:000457127300092.
4. Păuceanu, A.M.; Rabie, N.; Moustafa, A.; Jiroveanu, D.C. (2021) Entrepreneurial Leadership and Sustainable Development—A Systematic Literature Review. *Sustainability*, 13, 11695
5. Păuceanu, A. M. (2016). Innovation and entrepreneurship in Sultanate of Oman—an empirical study. *Entrepreneurship and Sustainability Issues*, 4(1), 83.

B. Lucrări publicate în reviste indexate Web of Science, cu factor de impact și AIS nenul

1. Donaldson, W. J., & Păuceanu, A. M. (2017). Marketing challenges for South African public sector business incubator. *Journal of Competitiveness*, 9(4), 19; 10.7441/joc.2017.04.02; ISSN 1804-171X; WOS:000423063700002
2. Păuceanu, A. M., Văduva, S., & Nedelcuț, A. C. (2023). Social Commerce in Europe: A Literature Review and Implications for Researchers, Practitioners, and Policymakers. *Journal of Theoretical and Applied Electronic Commerce Research*, 18(3), 1283-1300; <https://doi.org/10.3390/jtaer18030065>.
3. Păuceanu, A. M., Alpenidze, O., Edu, T., & Zaharia, R. M. (2018). What determinants influence students to start their own business? Empirical evidence from United Arab Emirates universities. *Sustainability*, 11(1), 92. 10.3390/su11010092, WOS:000457127300092.
4. Păuceanu, A. M. (2016). Innovation and entrepreneurship in Sultanate of Oman—an empirical study. *Entrepreneurship and Sustainability Issues*, 4(1), 83
5. Păuceanu, A. M., & Hammouri, M. S. (2016). Strategic energy management in sultanate of Oman. *Montenegrin Journal of Economics*, 12(1), 95-105.

C. Cărți:

1. Păuceanu, A.M. et al. (2023) – *Innovating from within*, Edited, Routledge Publishing (in progress)
2. Păuceanu, A.M. (2023) – *Innovation, innovators and businesses*, Palgrave MacMillan Publishing, ISBN 978-981-19-7407-6
3. Păuceanu, A.M. (2022) – *From invisible to spotlight*, Amazon Publishing,
4. Păuceanu, A.M. (2016) – *Entrepreneurship in the Gulf Cooperation Council: Guidelines for starting and managing businesses*, Elsevier Publisher, ISBN 9780128112885, USA
5. "Înțelepciunea prin sufisme" (2005), translation from English language, Ed. Emia, Deva, Romania.

D. Articole (toate):

1. Păuceanu, Alexandrina Maria, Sebastian Văduva, and Amalia Cristina Nedelcuț. (2023). "Social Commerce in Europe: A Literature Review and Implications for Researchers, Practitioners, and Policymakers" *Journal of Theoretical and Applied Electronic Commerce Research* 18, no. 3: 1283-1300. <https://doi.org/10.3390/jtaer18030065>
2. Dempere, J.M.; Pauceanu, A.M. (2022) The impact of economic-related freedoms on the national entrepreneurial activity, *Journal of Innovation and Entrepreneurship*, 11:48 <https://doi.org/10.1186/s13731-022-00237-0>
3. Filip, A.; Stancu, A.; Mehedințu, M.; Streinu-Cercel, A.; Pauceanu, A.M. (2022) Particularities of Telework Applicable to the Health System in the Context of the COVID-19 Pandemic. *Int. J. Environ. Res. Public Health*, 19, 10501. <https://doi.org/10.3390/ijerph191710501>
4. Pauceanu, A.M.; Rabie, N.; Moustafa, A.; Jiroveanu, D.C. (2021) Entrepreneurial Leadership and Sustainable Development—A Systematic Literature Review. *Sustainability*, 13, 11695.
5. Pauceanu, A.M., Rabie, N., & Moustafa, A. (2020). Employability in the fourth industrial revolution. *Economics and Sociology*, 13(3), 269-283. doi:10.14254/2071-789X.2020/13-3/17
6. Alpenidze, O., Pauceanu, A.M., Sanyal, S. (2019) Key success factors for business incubators in Europe – an empirical study, *Academy of Entrepreneurship Journal*, 25 (1)
7. Pauceanu, A.M.; Alpenidze, O.; Edu, T.; Zaharia, R.M. (2019) What Determinants Influence Students to Start Their Own Business? Empirical Evidence from United Arab Emirates Universities. *Sustainability*, 11, 92.
8. Pauceanu, A. M., & Dempere, J. M. (2018). External factors influencing Fablabs' performance. *Journal of International Studies*, 11(2), 341-351. doi:10.14254/20718330.2018/11-2/23
9. Donaldson W. J., Pauceanu A. M. (2017). Marketing challenges for South African public sector business incubator. *Journal of Competitiveness*, 9 (4), 19-39.
10. Pauceanu, A.M., Sahli, S. (2016) – Success factors for entrepreneurs in Sultanate of Oman – an empirical study, *Ponte International Scientific Researches Journal*, Vol. 72, No. 11, 349-371
11. Pauceanu, A.M., Ahmad, M., Abumraen, A.A.A., (2016) – A 21st century touristic perspective on United Arab Emirates, Qatar and Sultanate of Oman, *International Journal of Applied Business and Economic Research*, Vol. 14, Nr. 11, 7737 – 7749
12. Pauceanu, A.M., Sahli, S. (2016) – Sustainable economic development policies in Romania within the EU and Brexit context, *Journal of Security and sustainability issues*, Vol. 6, Nr. 1, 167 – 178
13. Pauceanu, A.M. (2016) – Business performance management – an innovative approach, *LUMEN NASHS 2015 Proceedings*, Medimond – Monduzzi Editore, Italy, ISBN 978-88-7587-728-6
14. Pauceanu, A.M., M.W. Hisam (2016) – ABC method contribution to business performance, *International Journal of Applied Business and Economic Research*, Vol. 14, No. 1: 511-520
15. Pauceanu, A.M., Shouvik, S., M.W. Hisam (2016) – Variables affecting employees' satisfaction – Evidence from Sultanate of Oman, *International Journal of Applied Business and Economic Research*, Vol. 14, No. 1: 499-510
16. Pauceanu, A.M., Hammouri, S.M., (2016) - Strategic Energy Management in Sultanate of Oman, *Montenegrin Journal of Economics*, Vol. 12, No. 1, 95 – 105
17. Pauceanu, A.M. (2016) - Foreign Investment Promotion Analysis in Sultanate of Oman: The Case of Dhofar Governorate, *International Journal of Economics and Financial Issues*, 6(2), 392-401
18. Pauceanu, A.M.(2016) - Innovation and entrepreneurship in Sultanate of Oman – an empirical study, *The International Journal of Entrepreneurship and Sustainability Issues*, Vol. 4, Nr. 1, 83 – 99
19. Pauceanu, A.M. (2015) – Impact of Knowledge Intensive Businesses Services on the Economic Performance of Sectors and Regions in the UE, *Africa Development and Resources Research Institute Journal*, Ghana, West Africa, Vol. 8, No.2 , 2015, ISSN No. 2343-6891
20. Pauceanu, A.M. (2015)– Cultural interaction – aspects from the business negotiation process, *Africa Development and Resources Research Institute Journal*, Ghana, West Africa, Vol. 24, No.2 (3), 2015, ISSN No. 2343-6662
21. Pauceanu, A.M. (2015)- Leadership through Spiritual Wisdom – The Case of Romania, *Journal Purushartha*, Varanasi, India, Vol. VIII, No.2, 2015, ISSN No. 0975024X
22. Pauceanu A.M., Hammouri S.M. (2015) – Strategic Energy Management in Oman, *Arab Renewable Energy Commission, Energy Economy & Energy Management Forum for MENA*, May 2015/Amman-Jordan
23. Pauceanu A.M., (2014) - Strategies for improving the performance of firms operating in Oman tourism industry, *Journal of Contemporary Management Sciences (JCMS)*, Volume 3 (1) 1-11, JCMS Publication,

24. Pauceanu A.M., Kanellopoulos D., (2011) - Abordare analitică a sistemelor de sănătate, (Annalitical approach on health systems), Journal Tribuna Economica, Bucharest, Romania, Nr. 6, ISSN 1018-0451,
25. Pauceanu A.M., (2010) - Incubatoarele de afaceri din România – funcționare, eficiență, (Business incubators from Romania – function, efficiency) Journal Tribuna Economică, Nr. 49, ISSN 1018-0451,
26. Pauceanu A.M., (2010) - Incubatorul de afaceri Teliucu Inferior – mijloc de dezvoltare economică regională (Teliucu Inferior business incubator – way to regional economic development), Journal Tribuna Economică, Bucharest, N. 38, ISSN 1018-0451
27. Pauceanu A.M., (2010) - HUNEDOARA INDUSTRIAL PARK - THE PROMOTER OF A SUSTAINABLE LOCAL INNOVATION AND DEVELOPMENT , Special Issue no. 8, Bucharest, Romania, Ed. Științifică, FMR, ISSN 1582-2214
28. Pauceanu, A.M. (2009) - Economia subterană internațională, sursă de alimentare a terorismului, (International underground economy, source for financing terrorism), published in Criminaliatatea transfrontalieră la granița dintre prezent și viitor, coord. O. Predescu, TKK Publishing House, Hungary, pp. 226
29. Pauceanu A.M., (2007) - Innovation – Romania’s only opportunity for retrieving the gap to the developing countries, Annals of Constantin Brâncuși University, Târgu Jiu, România

E. Lucrări prezentate la conferințe internaționale/naționale:

1. THE INTERNATIONAL E-CONFERENCE "ENTERPRISES IN THE GLOBAL ECONOMY", 4th Edition, 4th October 2019, Romania - Pauceanu, A.M., Bocanet, A. - Analysis of the Business Environment in Gulf Cooperation Countries
2. TBM Transformative Business Models, 18th – 19th March 2019, Dubai - UAE, Higher Colleges of Technology
3. Social Innovation and Humane Entrepreneurship: From Policy to Action, 4th – 5th October 2018, Salerno – Italy, University of Salerno & ICSB (International Council for Small Businesses) Paper presented: Sustainable Entrepreneurial Growth in GCC
4. LUMEN 2nd MEPDEV, 17th – 18th November 2016, Targoviste -Romania, Plenary speaker – work presented: Entrepreneurial ethics – Evidence from GCC
5. IRC – 2014 International Conference, Dubai, UAE. Research presented: Strategies for improving the performance of firms operating in Oman tourism industry. The volume of proceedings can be retrieved from
6. http://www.ircconferences.com/proceedings/Dubai+Conference%3B+Book+of+Proceedings+%28Social+Sciences%29.html?name=dubai-conference;-29_30december,-2014