

PERSONAL DATA **OPRUTA TIBERIUS-ILIE**

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Gender Male | Date of birth 16/06/1987 | Nationality Romanian

JOB APPLIED FOR -

WORK EXPERIENCE

(10. 2020 - present) **Co-Founder & CEO** – Esentivia SRL, Str. Livezii no. 17, Alba Iulia
Comercial & Operations management;
entrepreneurial journey by growing a 2M euro revenue company in the field of essential oils
and aromatic chemicals and 1M euro greenfield project in Alba Iulia.

(05. 2019 - present)

Project Plant Manager – SOLINA Romania SRL, Alba Iulia, Calea Ciugudului no.7

Main Activities:

- Managing the project of Solina Romania new plant reconstruction – CAPEX budget responsible (18Mio euro)
- Coordinating the existing project team to work as a general entrepreneur (AG)
- Responsible for contracting and negotiating with all direct entrepreneurs at each stage: architectural design, obtaining permits, implementation of project, plant commissioning
- Supervising of H&S management on construction site
- Ensuring the implementation requirements of Solina Group steering committee on the new site
- preparing and presentation of project management KPI's to Solina Group executive team
- Leading the quality assurance together with the responsible team from each entrepreneurs
- Align project objectives with company goals, and make sure project team is clear on objectives
- Manage risk tracking process
- Manage all project documentation
- Maintains project objectives
- Lead meetings and set expectations for project team

(10. 2018 -05. 2019)

Production Manager – SOLINA Romania SRL, Alba Iulia, Calea Ciugudului no.7

Main activities:

- managing the production department – 70 production employees, 5 lead engineers;
- establish and facilitate departmental procedures which in turn enhance the production and efficiency of the department., while supporting safety policies and procedures;
- implement, oversee and control the production schedule
- supervise, review and revise staff scheduling, if required
- oversee and review time and attendance of staff, as well as vacation approvals
- monitor and regulate staffing needs to ensure optimum staffing levels are supporting business demands
- interview and hire production staff in conjunction with Operations Manager and/or General Manager approval to support operation needs
- Analyze production, quality control and budgetary outcome of projects
- Oversee consumable and equipment stock and tracking programs for increased financial effectiveness
- Implement cost control programs or procedures
- Organizing Kaizen trainings and audits with production staff

(04. 2018 -10. 2018)

Process Improvement Specialist – SOLINA Romania SRL, Alba Iulia, Calea Ciugudului no.7

Main activities: Assist in developing and implementing process improvements to meet business goals.

Identify and manage resources for process improvement projects.

Assist in planning and executing process improvement projects.

Provide support and guidance to team when needed.

Provides consultation on the use of re-engineering techniques to improve process performance and product quality.

Assist in developing process improvement policies and infrastructure.

Optimize or redesign process flows to meet project requirements.

Maintain and update all process related documents for reference purposes.

- (from 2013 - 2018) **-Technical-Production Manager, TERPENA S.R.L., N. Titulescu, Nr. 61, 335700, Orastie, Hunedoara**
- The main activities consist in the implementation of projects within the departments:
- Production: (development and extension of the production plant, development and implementation of manufacturing technologies for essential oils and aroma chemicals),
- Laboratory: (implementation of projects for the development and modernisation of analytical equipment for quality control in the essential oil industry). I have completed auditor training courses: ISO 9001:2008; ISO 14001:2005, ISO 17025 (RENAR), ISO 22000, OHSAS.
- Constructions and maintenance: (implementation of projects for the construction of new production and storage facilities and the modernisation of the existent facilities, in order to obtain the GMP, GLP certifications)
- In parallel to the work of technical manager, during this period I have also been appointed as an environmental expert and an expert in charge of the security management on-site, the company being a major risk facility (SEVESO III). From March 2017 up to the present day, I have also been a Deputy Director-General within the company Terpena Trading SRL, a company established in 2015 and which deals with the promotion and sale of finished products of the company Terpena S.R.L.
- (from 2010 to 2013) **TERPENA S.R.L., N. Titulescu, Nr. 61, 335700, Orastie, Hunedoara**
- Head of R&D dept_Cluj Napoca team; Research engineer in the chemistry of organic substances,**
- The main activities consisted in the implementation and optimization of recipes and manufacturing technologies for essential oils and aroma chemicals in the laboratory and subsequently their use at an industrial level within the production department (fractional distillation, various treatments for the improvement of the quality of essential oils and their derivatives) – scale-up. Managing a team of 8 engineers working in R&D dept. from Cluj Napoca (ICRR).
- (from 2008 to 2010) **BABES-BOLYAI UNIVERSITY, FACULTY OF CHEMISTRY AND CHEMICAL ENGINEERING,**
Str. Arany Janos, Nr. 11, 400028, Cluj-Napoca
- I have carried out voluntary work as a chemist, within the Laboratory of Fine Organic Stereosynthesis (L128), taking an active part in research projects led by Prof. Mircea Darabantu, during which time I have also published a scientific article in an international magazine.
- <http://chem.ubbcluj.ro/~darab/Tiberius-Ilie-OPRUTA.html>

EDUCATION AND TRAINING

(from 2019 to 2023) LUCIAN BLAGA University of Sibiu, Bulevardul Victoriei 10, Sibiu 550024

PhD Industrial Engineering - ongoing, thesis: Developing of industrial technology for food flavoring preparation based on natural essential oils

(from 2010 to 2012) BABES-BOLYAI UNIVERSITY, FACULTY OF CHEMISTRY AND CHEMICAL ENGINEERING, Str. Arany Janos, Nr. 11, 400028, Cluj-Napoca

-Master's Degree in the Biochemical Process Engineering

(from 2006 to 2010)

BABES-BOLYAI UNIVERSITY, FACULTY OF CHEMISTRY AND CHEMICAL ENGINEERING, Str. Arany Janos, Nr. 11, 400028, Cluj-Napoca

- Bachelor's degree of Chemist engineer in the chemistry and technology of organic substances, petrochemicals and carbochemicals, with the average mark of 9.81 (valedictorian)

(from 2002 to 2006)

"HOREA, CLOSCA SI CRISAN" NATIONAL HIGH SCHOOL, Strada 1 Decembrie 1918 11, Alba Iulia 510207

- High School Diploma.
- Annual participation (9th to 12th grade) in the national contests of chemistry and national Olympics where I have obtained prizes and honourable mentions (ranked 2nd at the "C.D. Neftescu" national contest of organic chemistry - creativity section).

PERSONAL SKILLS

Mother tongue(s) Romanian

Other languages

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	B1	B1	B1
French	B1	B1	B1	B1	B1

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2: Proficient user
Common European Framework of Reference for Languages

- Communication skills Good communication skills acquired by my own experience as a technical manager and deputy director-general. I have also participated yearly to specialized conferences where I gave presentations on the theme of essential oils and derivatives. (International Symposium of Essential Oils, 2013 - Budapest, 2014 - Istanbul, 2015 - Lublin, 2016 - Nice); IFEAT Conference 2015, IFEAT Conference 2016. ISEKI 2024; SGEM Conference 2024
- Job-related skills A good knowledge of the quality control processes (I am currently in charge of the quality audit at the system level: ISO 9001, ISO 14001, RENAR 17025, BRCGS, FSSC22000, ISO 22000)
A good knowledge of the ISCIR authorization processes
- Digital skills Microsoft Office (Word, Excel, Powerpoint, Outlook) – daily use, specific ERP
- Driving license I hold a B category driving license



