

CURRICULUM VITAE



PERSONAL INFORMATION

Name **DAN MIRICESCU**
Address Sibiu, Podragu Street., No. 48
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Nationality Romanian
Birth date 1967 / 08 / 30

PROFESSIONAL EXPERIENCE

Period	Since 1999 / 10 / 01
Employer	“Lucian Blaga” University of Sibiu, Engineering Faculty “Hermann Oberth”
Department	Industrial Engineering and Management Department - Economical Engineering Team (management and marketing)
Job	From March 2009 – Associate Professor (conferențiar universitar) 2003 – 2009 – university lecturer (lector) 1999 – 2003 – university assistant
Responsibilities	From 2012 – Economical Engineering Team Manager Member of Department Council and Faculty Council Courses and seminars on these disciplines: <ul style="list-style-type: none">• Management• Strategic Management• Marketing• Consumer Behavior• Logistics• Management Methods and Techniques used in Business (Kaizen, Lean Manufacturing, Quick Response Manufacturing, Performance Prism)• Sales Methods and Techniques Management and coordination of Simulated Enterprise - CompaSim
Period	1997 – 1999
Employer	S.C. SAGE FOREST S.R.L. Sibiu
Department	Financial – Accounting Department; Technique and Commercial Department
Job	Economic Manager, Area sales and service manager
Responsibilities	<ul style="list-style-type: none">• Accounting record keeping and financial – accounting firm activity management• HUSQVARNA area representing and the unique person authorized for service and guarantees in Sibiu County, I managed all commercial and technical activity in this area• BRIGGS & STRATTON area representing – sales and service for Sibiu County and around
Period	1994 – 1997
Employer	S.C. GEC S.R.L. Sibiu
Department	Financial – Accounting Department; Technique and Commercial Department
Job	1994 – 1995 mechanical engineer 1995 – 1997 economic manager
Responsibilities	<ul style="list-style-type: none">• From 1994 – HUSQVARNA area representing and the unique person authorized for service

and guarantees in Sibiu County

- From **1995** – financial – accounting firm activity management
- From **1995** – **BRIGGS & STRATTON** area representing – sales and service for Sibiu County and around

EDUCATION AND TRAINING

Period **November 2000 – February 2007**
University “Lucian Blaga” University Sibiu
Faculty Faculty of Economics Sciences
Qualification **PhD – Economics Sciences, Management**
Thesis Title: Time Management in Industrial Modern Organizations
Coordinator Prof. Univ. Dr. DHC Ioan Bogdan

Period **1987 – 1993**
University “Lucian Blaga” University Sibiu
Faculty Engineering Faculty / Specialty Machines and Tools
Qualification **Machines and tools design engineer** / Diploma project in study and design of industrial robots with the title: “Optimization of hexamobile modular structures”

Period **1982 – 1986**
High School “Gheorghe Lazar” High School – Sibiu
Specialty Mathematics – Physics

TRAINING AND SPECIALIZATION

Period **February 1994**
Training Company **SERRA GmbH Riemsting – Germany**
Course title Forest management and technical applications with various wood processing equipment
Important objectives Basic elements of managerial coordination of forestry activities and preparation for use of woodworking machinery
Lecturer Lecturers from Serra GmbH – Germany

Period **September 1995**
Training Company **Denex – Karlovo – Bulgaria; Briggs & Stratton Company**
Course title Technical and service elements related to the engines Briggs & Stratton.
Important objectives Training for service and maintenance for Briggs & Stratton products.
Lecturer Briggs Representatives from Austria and Bulgaria

Period **August 1998**
Training Company **HUSQVARNA A.B. Jonkoping and Stockholm – Sweden**
Course title Course of specialization and training in technical and sales at Husqvarna office in Sweden
Important objectives Technical and service issues at Husqvarna equipments
Specific issues related to selling on the Romanian market
Lecturer Gisela Huemer-Madlmayr – Husqvarna manager for Central and Eastern Europe – Austria

Period **February and April 2001**
Training Company **CRIMM București, CIPA Sibiu, CDIMM Miercurea Ciuc**
Course title Course for initiation in starting a business - Leonardo Program type
Important objectives Ways to start a business and important issues that should be considered
Lecturers Philip Lucas – Business Class Consultancy & Training Services – Great Britain,
Roger Hutchings - Southport College – Great Britain

Period **November 2001 and March 2002**
Training Company **SIMULIMPRESA – Ferrara - Italy**

Course title	Preparation activities and the management of simulated enterprises from the European Simulated Enterprise Network – EUROOPEN
Important objectives	Working methods in European Simulated Enterprise Network
Lecturer	Antonio Musolesi – Italy
Period	July 2007
Training company	Romanian Association of Research Managers and Administrations and HYPERION Ltd Ireland
Course title	Course for initiation in the preparation of competitive Framework Program 7 projects (Fp7)
Important objectives	Essential issues in writing competitive Fp7 projects
Lecturer	Sean McCarthy – Ireland
Period	May 2008
Training company	University Angeres, ISTIA Angers – France
Course title	France entrepreneurship – features and possibilities of bilateral cooperation
Important objectives	Study of the significant elements of French entrepreneurship and academic opportunities for collaboration
Lecturer	Professors from ISTIA Angers - France
Period	February 2009
Training company	Institute Of Technology Sligo - Ireland
Course title	Technological Entrepreneurship and potential collaborations
Period	August – September 2009
Training company	SC DAD Expertise SRL Alba Iulia (Romania)
Course title	Specialization course – TRAINER (FORMATOR) – 120 hours
Important objectives	TRAINER (FORMATOR) – COR code 241205
Period	October – December 2009
Training company	„Lucian Blaga” University Sibiu (Romania)
Course title	Assessing the risks of injury and professional disease
Period	June – July 2010
Training company	SC DAD Expertise SRL Alba Iulia (Romania)
Course title	Specialization course for PROJECT MANAGER – 80 hours
Important objectives	PROJECT MANAGER specialization – COR code 241919

**PERSONAL SKILLS AND OTHER
COMPETENCES**

MOTHER TONGUE Romanian

OTHER TONGUES

English
• Reading Very good
• Writing Good
• Speaking Good

German
• Reading Good
• Writing Good
• Speaking Good

**SOCIAL SKILLS AND
COMPETENCES**

Very good communication and teamwork skills

**ORGANIZATIONAL SKILLS AND
COMPETENCES**

Coordination of projects, maintaining contact and relationships with other people and organizations from Romania and abroad.

Good working skills in using various computer programs:

Microsoft Office (Word, Excel, Power Point)

Adobe Acrobat

AutoCAD

**ARTISTIC SKILLS AND
COMPETENCES**

Artistic inclinations: music, photography, painting, theater, etc.

DRIVER LICENSE

Driver license B category since 1992.

ADDITIONAL INFORMATION

PUBLICATIONS

Ionaș, I.G., Miricescu, D., Cioca L. – *Comportamentul consumatorului (Consumer behavior)*, Ed. Universității „Lucian Blaga” din Sibiu, 2001

Dumitrașcu, D., Miricescu, D. – *Management – Culegere de probleme și studii de caz (Management – Compendium of case studies and exercises)*, Ed. Universității „Lucian Blaga” din Sibiu, 2001

Miricescu D., Dumitrașcu, D. – *Management strategic – Studii de caz (Strategic management – Case studies)*, Ed. Universității „Lucian Blaga” din Sibiu, 2001

Miricescu, D. – *Managementul timpului – esența performanțelor organizației (Time management – essence of organizational performance)*, Ed. Universității „Lucian Blaga” din Sibiu, 2008

Miricescu, D. – *Metode și tehnici manageriale utilizate în managementul industrial (Management methods and techniques used in industrial management)*, Ed. Universității „Lucian Blaga” din Sibiu, 2008

Moraru, G.M., Miricescu, D., ș.a. – *Dezvoltarea competențelor manageriale și tehnologice ale personalului operațional (Development of managerial and technological skills of operational staff)*, Ed. Universității „Lucian Blaga” din Sibiu, 2009

Țuțurea, M., Miricescu, D., Moraru, G.M., Grecu, V. – *Leadership în organizații (Leadership in organizations)*, Ed. Universității „Lucian Blaga” din Sibiu, 2010

Țuțurea M, Miricescu D. – *Compendiu de management strategic (Strategic Management Compendium)*, Ed. Universității „Lucian Blaga” din Sibiu, 2011

Miricescu D – *Semnele și amprenta timpului asupra managementului contemporan (Time signs and marks over the contemporary management)*, Ed. Universității „Lucian Blaga” din Sibiu, 2014

ORGANIZATIONS MEMBER

member in *Asociația Managerilor și Inginerilor-Economiști din România (Association of Managers, and Economic Engineers in Romania)*, AMIER (din 2007)

member *Asociațiunea Transilvană pentru Literatura Română și Cultura Poporului Român (Transylvanian Association for Romanian Literature and Romanian People Culture) - ASTRA*

member *Centrul de Cercetare și Implementare Metode Numerice (Research and Implementation Center for Numerical Methods) (CCIMN)*

founding member of the Faculty of Engineering Alumni Association Sibiu – AAFIS

member *Romanian Management Academic Society (Societatea Academică de Management din România – SAMRO)*

member of *The Romanian Agency for Quality in Higher Education (Agenția Română de Asigurare a Calității în Învățământul Superior – ARACIS)*

Assoc. Professor (Conf. univ.) PhD. in ec., eng. Dan Miricescu